

Attachment 3: FY2021-2022 SALC All Applications List

	Available Funding
FY20-21 Auction Proceeds	\$84,113,000
Rollover Funds	\$20,989,937
Total Available Funds	\$105,102,937

PLANNING PROJECTS - RECOMMENDED FOR FUNDING

Project Number	Applicant	County	Project Name	Priority Population Benefits Approved	Description	Recommended Award Amount
PG01	San Diego LAFCO	San Diego	Greening Agriculture: Market Analysis to Inform + Support Sustainable Small Farming in San Diego County	Yes	The proposed project builds on a SALC Round 7 grant with a focus on small farms. The project includes a market analysis to inform and support small farming in San Diego County and will fund the gathering of best practice data and an analysis that identifies gaps in costs and return on investment between marginal farms and economically sustainable farms. The project will result in a strategic plan with prospective mechanisms to help bridge any identified gaps.	\$450,000
PG02	Hoopa Valley Tribe	Humboldt	Hoopa Valley Tribe Agricultural Conservation Plan and General Plan	Yes	The proposed project focuses on the creation of a General Plan and Agriculture Conservation & Resiliency Plan to serve as a roadmap for current and future land use and community development for the Hoopa Valley Tribe. Staff and consulting team will review and record archival data, tribal policies, and organizational processes and procedures important to agricultural conservation, including plans, policies, and programs affecting forest lands, natural lands, wetlands, watersheds, wildlife habitat, and developed and undeveloped lands. The agricultural focus will reflect both conventional agriculture and traditional cultural gathering in the forest lands that are home to the tribe's first foods, medicines, and other cultural resources.	\$500,000
PG03	County of Tulare	Tulare	Tulare SALC Planning Project	Yes	The proposed project focuses on protecting the County's agricultural economy by prioritizing the conservation of agricultural lands and maximizing limited water resources. Work plan includes development of a regional SALC agricultural land conservation easement plan primarily focused on conserving agricultural lands within the geographic boundaries of the Eastern Tule Groundwater Sustainability Agency (ETGSA). Partners include Eastern Tule Groundwater Sustainability Agency (ETGSA) and Tule Basin Land and Water Conservation Trust.	\$500,000

\$1,450,000

EASEMENT PROJECTS - RECOMMENDED FOR FUNDING

Project Number	Applicant/Co-Applicant	County	Agricultural Land Use	CARB Priority Population Benefits Approved	Assessor Acres	Management Plan	GHG emissions avoided	MTCO2e/\$	Estimated Easement Value per Application	Estimated Easement Value Per Acre	Recommended Award Amount
SALC21_PP01_SON	Sonoma County Agricultural Preservation and Open Space	Sonoma	Grazing	No	348	Yes	51,913	38.53	\$2,000,000	\$212	\$810,000
SALC21_PP02_SOL	Solano Land Trust	Solano	Both	No	217	No	31,028	124.89	\$3,875,000	\$411	\$2,966,250
SALC21_PP03_SBA	California Rangeland Trust	Santa Barbara	Grazing	No	1,012	No	2,353	709.73	\$1,670,000	\$177	\$1,312,500
SALC21_PP04_CAL	California Rangeland Trust	Calaveras	Grazing	No	3,004	No	48,215	68.53	\$3,304,000	\$351	\$2,538,000
SALC21_PP05_SUT	Sutter Buttes Regional Land Trust	Sutter	Irrigated	No	136	No	722	800.97	\$578,298	\$61	\$493,723
SALC21_PP06_BUT	Northern California Regional Land Trust	Butte	Irrigated	No	255	Yes	3,943	993.52	\$3,917,464	\$416	\$3,008,098
SALC21_PP07_BUT	Northern California Regional Land Trust	Butte	Grazing	Yes	1,170	Yes	15,253	136.85	\$2,087,374	\$222	\$2,157,374
SALC21_PP08_SCL	Santa Clara Valley Open Space Authority	Santa Clara	Irrigated	No	79	No	3,274	723.89	\$2,370,000	\$252	\$1,245,000
SALC21_PP09_MER	California Farmland Trust	Merced	Irrigated	No	67	No	739	905.68	\$669,300	\$71	\$561,975
SALC21_PP10_MER	California Rangeland Trust	Merced	Grazing	No	1,307	No	2,685	595.90	\$1,600,000	\$170	\$1,260,000
SALC21_PP12_YOL	City of Davis	Yolo	Irrigated	No	120	No	181,565	6.28	\$1,140,000	\$121	\$915,000
SALC21_PP14_FRE	California Farmland Trust	Fresno	Irrigated	Yes	58	No	347	1997.81	\$693,240	\$74	\$753,240
SALC21_PP15_SLO	The Land Conservancy of San Luis Obispo	San Luis Obispo	Grazing	No	27,512	No	22,495	817.07	\$18,380,000	\$1,952	\$5,060,000
SALC21_PP16_SLO	The Land Conservancy of San Luis Obispo	San Luis Obispo	Both	No	891	No	951	3659.31	\$3,480,000	\$370	\$2,670,000
SALC21_PP17_NEV	Bear Yuba Land Trust	Nevada	Both	No	107	No	5,333	243.77	\$1,300,000	\$138	\$1,025,000
SALC21_PP18_MNT	Ag Land Trust	Monterey	Irrigated	No	200	No	52,167	42.17	\$2,200,000	\$234	\$1,700,000
SALC21_PP19_MNT	Ag Land Trust	Monterey	Irrigated	No	260	No	51,733	59.92	\$3,100,000	\$329	\$2,375,000
SALC21_PP20_MNT	Ag Land Trust	Monterey	Irrigated	No	139	No	35,562	42.18	\$1,500,000	\$159	\$1,175,000
SALC21_PP21_SIS	Siskiyou Land Trust	Siskiyou	Both	No	1,045	No	7,594	395.05	\$3,000,000	\$319	\$1,828,450
SALC21_PP23_SHA	Shasta Land Trust	Shasta	Grazing	No	138	Yes	9,741	89.51	\$871,873	\$93	\$723,905
SALC21_PP24_SHA	Shasta Land Trust	Shasta	Both	Yes	2,403	Yes	43,075	353.99	\$15,247,959	\$1,619	\$15,351,270
SALC21_PP25_SHA	Shasta Land Trust	Shasta	Both	No	122	Yes	16,431	24.54	\$403,143	\$43	\$372,357
SALC21_PP26_HUM	Northcoast Regional Land Trust	Humboldt	Grazing	Yes	3,079	No	10,324	581.17	\$6,000,000	\$637	\$6,093,100
SALC21_PP27_MER	Sierra Foothill Conservancy	Merced / Mariposa	Grazing	Yes	10,361	Yes	21,784	387.81	\$8,448,000	\$897	\$8,680,193
SALC21_PP32_MNT	California Rangeland Trust	Monterey	Both	No	9,418*	No	321,778	46.31	\$14,900,000	\$1,582	\$3,322,500
Subtotals					54,030.0					\$102,735,651	\$68,397,935

*SALC21_PP32_MNT received SALC Round 3 funding and re-applied for additional funding to complete the transaction. The acres and GHG's avoided for this project are not being reported in this staff report to avoid double counting the project's numbers from Round 3.

EASEMENT PROJECTS - NOT RECOMMENDED FOR FUNDING

Project Number	Applicant /Co-Applicant	County	Agricultural Land Use	Priority Population Benefits	Assessor Acres	Management Plan	GHG emissions avoided	MTCO2e/\$	Estimated Easement Value	Estimated Easement Value Per Acre	Requested Amount
SALC21_PP22_TUL	Sequoia Riverlands Trust	Tulare	Grazing	No	1,876	Yes	3379	7,102.69	\$24,000,000	\$12,793.18	\$1,870,000
SALC21_PP30_SBD	City of Yucaipa	San Bernardino	Irrigated	No	16	Yes	398.00	1,809.05	\$720,000.00	\$45,000.00	\$610,000
Subtotals					1,892					\$57,793.18	\$2,480,000

(Capacity projects on next page)

CAPACITY PROJECTS - RECOMMENDED FOR FUNDING

Project Number	Applicant	County	Project Name	Priority Population Benefits Approved	Funding Tier	Activities	Recommended Award Amount
C01	American Farmland Trust	Stanislaus, Merced, Madera, Fresno, Tulare, San Bernardino, Riverside,	Building Capacity to Protect Critical Agricultural and Water Resources	Yes	Tier 2	Acquisition project development, landowner and partner outreach, due diligence	\$250,000
C02	Sierra Foothill Conservancy	Mariposa, Madera, Fresno	Conservation Capacity Project	No	Tier 2	Staff time and associated costs for planning, project development and project closing	\$250,000
C03	Land Trust of Santa Cruz County	Santa Cruz, Monterey	Growing Capacity to Protect Farmland in the Pajaro Valley	Yes	Tier 2	Creation of a model for prioritizing regional farmland protection opportunities; community outreach to farmers and landowners; development of agricultural conservation projects that will be submitted for future funding consideration	\$250,000
C04	American River Conservancy	El Dorado	El Dorado County Agricultural Lands Conservation	No	Tier 2	Landowner & partner outreach and collaboration; acquisition due diligence	\$250,000
C05	Siskiyou Land Trust	Siskiyou	Siskiyou Land Trust Agricultural Conservation Capacity Project	No	Tier 2	LTA accreditation; organizational support; tribal consultation on easements and outreach	\$250,000
C06	Shasta Land Trust	Shasta	Shasta Land Trust Capacity and Project Development	No	Tier 2	Build organizational capacity; provide assistance to conservation easement applicants	\$250,000
C07	Mother Lode Land Trust	El Dorado, Amador, Calaveras, Tuolumne, Alpine	Central Sierra Ag. Acquisition Planning	Yes	Tier 2	Analysis of current priority mapping project; conduct outreach to DACs, landowners, and tribes; identify, prioritize and complete an estimated 4 projects	\$250,000
C08	Tule Basin Land and Water Conservation Trust	Tulare	Tule Trust SALC Development Program	No	Tier 1	Development of cost analysis resources and a business model; preparation for LTA accreditation; outreach	\$99,844
C09	San Benito Ag Land Trust	San Benito	Capacity Building for Ag Conservation in San Benito	No	Tier 2	Meet with potential conservation landowners; submit acquisition proposals; cover land trust's transaction costs for a least one project	\$231,500
C10	Land Trust for Santa Barbara County	Santa Barbara	Organizational Capacity and Projects Outreach Program	Yes	Tier 2	Landowner outreach; project development; application writing; completing easements	\$250,000
C11	Placer Land Trust	Placer	Increasing Agricultural Conservation Capacity in Western Placer County	No	Tier 2	Increase number of conservation easements in western Placer county; expansion of outreach and additional staff (two new) to assess, prioritize, and develop projects	\$250,000
C12	Mendocino Land Trust	Mendocino	Mendocino Land Trust Capacity Building	No	Tier 2	Organizational support; website updates and brochure updates to include multi-lingual content; development of a prioritization map; outreach activities; identify and develop projects; workforce development; tribal collaboration	\$250,000
C13	California Open Lands	Butte	Strategic Acquisition and Partnerships for Tribal Agroecology and Cultural Reserves	No	Tier 1	Development of an acquisition application for a property in Butte County; collaboration with Indigenous Traditional Ecological Knowledge ("ITEK") practitioners from seven federally and non-federally recognized Maidu Tribes	\$99,994
C14	Sacramento Valley Conservancy	Sacramento	Southeast Sacramento Agriculture Buffer and Capacity Project	No	Tier 2	Landowner outreach and engagement; project development; due diligence; and funding proposal preparation	\$250,000
C15	Solano Land Trust	Solano	Solano Land Trust ACE Capacity Building (project pipeline)	No	Tier 2	Hire Transaction Specialist; landowner outreach; project development; partner outreach and collaboration; GIS mapping; staff training and education	\$250,000
C16	San Joaquin River Parkway and Conservation Trust	Fresno, Madera, Merced	San Joaquin River Agricultural Lands Conservation Development Project	No	Tier 2	Agricultural lands mapping; strategic prioritization; landowner outreach; project development	\$175,644
C17	Northcoast Regional Land Trust	Humboldt, Del Norte, Trinity	Northcoast Regional Land Trust Conservation Easement Onboarding and Outreach	No	Tier 2	Outreach meetings; project development	\$250,000
C18	Land Trust of Santa Clara Valley	Santa Clara	Organizational Growth For Land Conservation	No	Tier 1	Creation of a conservation project manager position	\$100,000
C19	California Farmland Trust	Contra Costa, Madera, Merced, Sacramento, San Joaquin, Stanislaus, Fresno	CFT Project Development	No	Tier 2	Project development	\$250,000
C20	The Land Conservancy of San Luis Obispo	San Luis Obispo	LCSLO Land Conservation Project Capacity and Development Project	Yes	Tier 2	Project development and closing; land acquisition program capacity building	\$165,200
						Total	\$4,372,182

CAPACITY GRANTS - NOT RECOMMENDED FOR FUNDING

Project Number	Applicant	County	Project Name	Priority Population Benefits Approved	Funding Tier (1 or 2)	Activities	Requested Amount
C21	Saving the Earth One Bite at a Time Inc	Monterey	Saving the Earth One Bite at a Time	No	Tier 1	Increase organizational capacity; protect agricultural lands; reduce GHGs via regenerative agricultural practices	\$100,000
C22	Oswit Land Trust	Riverside	Oswit Land Trust Capacity Grant	No	Tier 2	Fund salaries for two new full-time employees; organizational support	\$150,000
C23	Riverside-Corona Resource Conservation District	Riverside	Riverside County Ag Conservation Easement Initiative	No	Tier 2	Identify agricultural landowners interested in conservation; assist with technical assistance and applications; address priority populations	\$250,000
							\$500,000

CAPACITY GRANTS - INELIGIBLE

Project Number	Applicant	County	Project Name
C24	The People Concern	Los Angeles	Barrel Spring Sustainable Community
C25	Iipay Nation of Santa Ysabel	San Diego	Iipay Nation of Santa Ysabel Capacity
C26	World Be Well Organization	Riverside, San Bernardino	Inland Valley Grown